
 Pinot's Palette	 Painting with a Twist
Franchise Fee	\$22,500-\$27,500	\$25,000
Veterans Discount	20% off initial franchise fee	20% off initial franchise fee
Average Gross Sales of Franchised Studios in 2016	\$411,220	\$338,446*
Transfer Fee	\$7,500	\$7,500
#1 Paint and Sip for Franchisee Satisfaction 2013-2018	✓	✗
Royalties	6% NAT Sales (Net after taxes, refunds, discounts and donations)	6% Gross Sales
System Ad Fund	2% NAT Sales (Net after taxes, refunds, discounts and donations)	2% Gross Sales
Technology Fee	\$103 Per Month	\$105 Per Month
Marketing Provides Rich Video Content	✓	✗
Franchise Advisory Council	✓	✓
Artwork U.S. Copyrighted	✓	✗
Painting Instructions	✓	✗
Artist Reward for Paintings	✓	✗
Customer Service Center	✓	✗
Hours of Training	181-194 hours	106-126 hours
2018 FDD effective in 13 registration states*	✓	✗